

Buying Physical Gold Bullion Bars

By Michael Banwell, CFP

Banwell Financial Inc. 04/11

According to a recent Boston Consulting Group report for the Toronto Financial Services Working Group, one priority for the Toronto Region should be to: *become a global leader in retirement financing solutions.*

Of the approximately \$200 trillion in global financial assets, gold represents approximately one half percent. To put that into a historical perspective, in the late 1960's gold represented approximately 5%.

If one accepts that gold is re-emerging as an important asset class that should be considered separately from commodities and included in properly diversified portfolios several fundamental questions undoubtedly come to mind:

Where should one purchase gold? Paper gold or physical gold bullion bars? Other considerations to be considered?

Banwell Financial Inc. a registered investment dealer in Toronto, Canada is an authorized bullion bars dealer for Bullion Management Group Inc. (BMG). Banwell Financial sells investment grade London good delivery gold silver and platinum bullion bars. Bars are stored on an allocated and insured basis in a London Bullion Market Association (LBMA) certified vault in Toronto Canada. Delivery also available.

Individual investors are able to purchase physical bars in LBMA increments. For gold, as an example, 32 ounce, 100 ounce, and 400 ounce sizes are available.

The Banwell process allows investors to acquire bars at the daily spot price, *without premium*, not including transactions costs.

Banwell Financial through BMG provides a proprietary order processing system that is user friendly and is a web-based transaction interface. Physical bullion bars are stored on an allocated and insured basis in the main vault of ScotiaMocatta Toronto, Canada.

Application forms, and account opening documents are completed directly with Banwell Financial. Photo identification is required for all accounts in compliance with FINTRAC.

Once the account is opened US funds are wired into the account enabling an order to be placed online (two day settlement).

For each bar purchased an individual deed will be issued on serialized security paper produced by the Canadian Bank Note Company specifying refiner, exact weight, purity, and serial number.

In summary, Banwell Financial and BMG offer the most secure, and cost effective method for purchasing investment grade London good delivery gold, silver, and platinum bullion bars. This is an institutional process now available to individual investors conforming to the strict requirements of LBMA and the security of the Canadian Banking system.

According to the World Economic Forum, Canada's banking system is the soundest in the world for two consecutive years running. It appears that Toronto is well on the way to becoming a global leader in retirement financing solutions.

The ability to purchase and store London good delivery bullion through Banwell Financial will only enhance the sound reputation of Toronto and Canada as a dominant world class player in global commerce.

Michael Banwell, CFP is a co-founder and partner of Banwell Financial Inc. a registered investment dealer located in Toronto, Canada. For further details on the investment process for acquiring bullion bars please contact Michael at: 416-494-1099 or mбанwell@banwellfinancial.com

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